

OC's Largest Hospitals See Revenue Jump 9.6%

Seeing Rebound From Coronavirus Slowdown

By PETER J. BRENNAN

A year ago, Orange County hospital executives said the pandemic slowed revenue growth and they encouraged patients to not be afraid to visit clinics and hospitals.

That advice seems to have worked out well as Orange County's hospitals rebounded nicely in 2021.

Net patient revenue climbed 9.6% to \$9.6 billion among 24 hospitals on the Business Journal's annual list for the 12 months ended Sept. 30. Last year, net patient revenue was down 1%.

Net income jumped 48% to \$891.4 million. Last year, it dropped 17% due to a mix of unexpected costs associated with COVID-19 care and supplies and canceled elective procedures.

Outpatient visits jumped 12% to 3.9 million, far outpacing the 3.2% increase in patient days at hospitals.

UCI Tops

UCI Medical Center in Orange retained its No. 1 position with a 14% growth to \$1.4 billion in net patient revenue.

"Last year, we delayed care and we said don't come to hospitals," Chief Executive Chad Leftaris told the Business Journal. "This year, we're seeing a lot of catch-up between the surges."

"We are busier than ever. There's this pent-



Hoag's net patient revenue climbed 16% last year

up demand," he said.

Hoag Memorial Hospital Presbyterian maintained the No. 2 spot for the third consecutive year. Last month it ended a decade long relationship with Providence.

"Although we are formally parting ways, we will have other opportunities to work together on behalf of the community," Providence President of Operations Erik Wexler said at the time.

The split didn't affect revenue at the two systems.

Hoag reported net patient revenue climbed 16%, the highest percent jump on the list, to \$1.3 billion.

Providence's No. 4 St. Joseph Hospital in Orange reported revenue climbed 7.7% to \$785.8 million; Providence's No. 5 St. Jude Medical Center in Fullerton increased 12% to \$740.2 million; and No. 6 Mission Hospital in Mission Viejo rose 13% to \$718.8 million.

Another large system reporting a rebound

was MemorialCare Health System, where its Fountain Valley facility rose sales by 10% to \$359.3 million and its Laguna Hills center climbed 7.9% to \$388.4 million.

Declines

Only five hospitals reported a decline in revenue; a year ago, 17 hospitals saw sales fall.

Orange County's two children hospitals both reported declines.

The Children's Hospital of Orange County in Orange said revenue fell 6% to \$653.4 million.

The CHOC's hospital in Mission Viejo fell 17% to \$60.7 million.

"For both of our hospitals, the lower revenue was the result of a decrease in provider fee revenues and declining patient volumes due to COVID-19; families postponed elective surgeries and fewer children required hospitalization, compared to adults," a CHOC spokesperson told the Business Journal.



Kaiser maintains No. 3 spot with estimated \$1.2B in net patient revenue

Spine Leader

Another significant increase was 9.3% to \$141.6 million at Hoag Orthopedic Institute (HOI), a specialty hospital with four ambulatory care surgery centers and a network of orthopedic surgeons and providers.

Its outpatient visits soared 67% to 3,719 while its hospital days dropped 21% to 4,773.

HOI last year named a new Chief Medical Officer, Steven Barnett, and a Chief Executive, Kim Mikes.

"The year was dominated with the impacts from the COVID-19 pandemic and our continuing efforts to ensure the safest environment for our patients and staff into 2021," Mikes and Barnett wrote in the 2021 HOI Annual Outcomes Report.

"Despite the impacts of the COVID-19 pandemic, HOI continues to have the highest volume of joint replacement procedures in the western U.S. and we are the highest volume provider of spine surgeries in Orange County." ■

The LIST
Hospitals
p36

THE LIST HOSPITALS



ROBERT T. BRAITHWAITE
CEO and President
Hoag Memorial Hospital Presbyterian



MARK COSTA
Senior VP and Area Manager
Kaiser Permanente Medical Centers



KIMBERLY C. CRIFE
CEO and President
CHOC



CHAD T. LEFTARIS
CEO, UCI Health
UCI Medical Center



MARCIA MANKER
CEO
MemorialCare Orange Coast and Saddleback Medical Centers



LAURA RAMOS
CEO
Providence St. Jude Medical Center

THE LIST HOSPITALS

▶ NEXT WEEK'S LISTS *Commercial Banks / Venture Capital Firms*

RANKED BY NET PATIENT REVENUE

Rank	Hospital Prev. Rank	Address	Company logo	Net patient revenue for 12 months ended Sept. 30, 2021 •yearly % change	Pretax net income (loss) for 12 months ended -Sept. 30, 2021 -Sept. 30, 2020	Patient days •yearly % change	Outpatient visits •yearly % change	-Licensed beds -Avg. length of stay (days)	OC employees (full- and part-time) •yearly % change	Parent company	Top local official(s) •Title •Phone/fax	
1	UCI Medical Center (1)	101 The City Drive S. Orange 92868-3201 Website: ucihealth.org		\$1.4 billion 14%	\$65.3 million (\$24.7 million)	134,779 8%	1,016,917 54%	418 6.1	5,500 10%	UCI Health	Chad T. Leteris CEO, UCI Health (714) 456-7890	
2	Hoag Memorial Hospital Presbyterian ⁽¹⁾ (2)	1 Hoag Drive Newport Beach 92658-6100 Website: hoag.org Email: feedback@hoag.org		\$1.3 billion 16%	\$480.4 million \$219.2 million	137,095 10%	542,019 18%	530 4.3	7,252 NA	Hoag Memorial Hospital Presbyterian	Robert T. Braithwaite CEO/president (949) 764-4624	
3	Kaiser Permanente Anaheim Medical Center ⁽²⁾ (3)	3440 E. La Palma Ave. Anaheim 92806-2020 Website: kp.org/orangecounty		\$1.2 billion ⁽³⁾ NA	wnd	113,065 -3%	210,479 -44%	526 4.4	4,653 10%	Kaiser Permanente	Mark Costa senior VP/area manager (714) 644-2000/(714) 644-2499	
4	Providence St. Joseph Hospital-Orange (4)	1100 W. Stewart Drive Orange 92868-3849 Website: providence.org/stjoseph Email: sjo@stjoe.org		\$785.8 million 8%	\$88.7 million \$95.2 million	84,171 8%	302,983 0%	463 4.4	3,200 0%	Providence	Jeremy S. Zoch CEO (714) 771-8000	
5	Providence St. Jude Medical Center (6)	101 E. Valencia Mesa Drive Fullerton 92835-3875 Website: stjudemedicalcenter.org		\$740.2 million 12%	\$132.4 million \$118.3 million	75,920 16%	488,656 11%	320 5.1	2,349 -8%	Providence	Laura Ramos CEO (714) 871-3280	
<div style="text-align: center;"> <p>Greater Health for a Greater Life. gnpweb.com 800.553.6537</p> <p>GREATER NEWPORT PHYSICIANS</p> </div>												
6	Providence Mission Hospital ⁽⁴⁾ (7)	27700 Medical Center Road Mission Viejo 92691-6426 Website: providence.org/mission Email: missioncares@stjoe.org		\$718.8 million 13%	\$62.2 million \$52.9 million	76,524 1%	437,769 26%	523 4.7	2,418 -12%	Providence	Seth R. Teigen CEO (949) 364-1400	
7	CHOC Hospital (5)	1201 W. La Veta Ave. Orange 92868-3874 Website: choc.org		\$653.4 million -6%	(\$43.9 million) \$60.5 million	61,571 -9%	152,309 -2%	334 5.6	4,523 -1%	Children's Healthcare of California	Kimberly C. Cripe CEO/president (714) 997-3000/(714) 509-8477	
8	MemorialCare Saddleback Medical Center (9)	24451 Health Center Drive Laguna Hills 92653-3689 Website: memorialcare.org/saddleback		\$388.4 million 8%	\$25.2 million \$15.9 million	42,310 3%	247,740 10%	248 3.9	1,620 15%	MemorialCare	Marcia Manker CEO (949) 837-4500	
9	Fountain Valley Regional Hospital & Medical Center (8)	17100 Euclid St. Fountain Valley 92708-4043 Website: fountainvalleyhospital.com Email: fvr-mktg@tenethealth.com		\$387.9 million 3%	(\$609,155) (\$2.6 million)	75,924 1%	56,197 2%	400 5.2	2,060 0%	Tenet Healthcare Corp.	Clay Farell CEO (714) 966-7200/(714) 966-8039	
10	MemorialCare Orange Coast Medical Center (10)	18111 Brookhurst St. Fountain Valley 92708-6728 Website: memorialcare.org		\$359.3 million 10%	\$13.2 million (\$5.6 million)	49,303 13%	109,211 15%	222 4.3	1,277 -1%	MemorialCare	Marcia Manker CEO (714) 378-7000/(714) 378-5513	
11	Los Alamitos Medical Center (11)	3751 Katella Ave. Los Alamitos 90720-3164 Website: losalamitosmedctr.com Email: losalamitosmedctr@tenethealth.com		\$236.8 million 13%	\$5 million (\$4.5 million)	46,008 21%	74,630 0%	172 5.8	835 0%	Tenet Healthcare Corp.	Kent Clayton CEO (562) 598-1311/(562) 493-2812	

Sources: Office of Statewide Health Planning and Development and the hospitals

Abbreviations: NA: not applicable; wnd: would not disclose

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show first top official listed.

⁽²⁾ Includes Kaiser Permanente Irvine Medical Center

⁽³⁾ Business Journal estimate

⁽⁴⁾ Includes Providence Mission Hospital-Laguna Beach

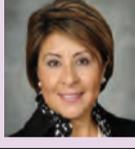
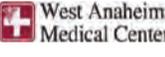
⁽¹⁾ Includes Hoag Hospital Irvine

Researched by Meghan Klierer

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Prev. Rank	•Address		•yearly % change	-Sept. 30, 2020	•yearly % change	•yearly % change	-Avg. length of stay (days)	•yearly % change		•Title	•Phone/fax
12 (13)	Orange County Global Medical Center 1001 N. Tustin Ave. Santa Ana 92705-3502 Website: orangecountyglobalmedicalcenter.com Email: ocgmc@kpchealth.com		\$186.9 million 7%	(\$28.9 million) \$5.8 million	48,031 4%	30,389 -4%	228 4.9	1,018 -15%	KPC Healthcare Inc.	Derek Drake CEO (714) 953-3500/(714) 953-3613	
13 (12)	AHMC Anaheim Regional Medical Center 1111 W. La Palma Ave. Anaheim 92801-2804 Website: anaheimregionalmc.com		\$185.8 million 1%	\$4.4 million (\$2.7 million)	33,140 -8%	36,578 -14%	223 5	879 -12%	AHMC Healthcare Inc.	Margaret R. Peterson CEO (714) 774-1450/(714) 999-6027	
14 (14)	Foothill Regional Medical Center 14662 Newport Ave. Tustin 92780-6064 Website: foothillregionalmedicalcenter.com Email: foothillregionalcares@altahospitals.com		\$169.9 million 3%	\$16 million \$17 million	25,127 12%	6,382 3%	127 7.1	341 -19%	Alta Hospitals System LLC	Araceli Lonergan CEO (714) 619-7700 / (714) 619-7725	
15 (15)	Hoag Orthopedic Institute 16250 Sand Canyon Ave. Irvine 92618-3714 Website: hoagorthopedicinstitute.com Email: hoiinfo@hoag.org		\$141.6 million 9%	\$39.9 million \$37.8 million	4,773 -21%	3,719 67%	70 2.2	492 31%	Hoag Memorial Hospital Presbyterian	Kim Mikes CEO (855) 999-4641	
16 (16)	West Anaheim Medical Center 3033 W. Orange Ave. Anaheim 92804-3156 Website: westanaheimmedctr.com Email: wamcinfo@primehealthcare.com		\$136.6 million 7%	\$21 million \$22.1 million	39,318 4%	31,054 4%	219 7.1	805 -7%	Prime Healthcare Services	Ayman Mousa CEO (714) 827-3000/(714) 229-6813	
17 (17)	Placentia-Linda Hospital 1301 N. Rose Drive Placentia 92870-3899 Website: placentialinda.com		\$111.5 million 14%	\$13.7 million \$1.6 million	12,567 13%	43,077 2%	114 3.8	470 -1%	Tenet Healthcare Corp.	Bryan Rogers Southern California market CEO (714) 993-2000	
18 (18)	Anaheim Global Medical Center 1025 S. Anaheim Blvd. Anaheim 92805-5806 Website: anaheimglobalmedicalcenter.com Email: marketing@kpchealth.com		\$78.2 million -4%	(\$11.7 million) (\$12.4 million)	39,792 -10%	18,118 -17%	188 9.6	466 11%	KPC Healthcare Inc.	Jamie Yoo CEO (714) 533-6220/(714) 563-2859	
19 (19)	Garden Grove Hospital Medical Center 12601 Garden Grove Blvd. Garden Grove 92843-1959 Website: gardengrovehospital.com		\$73.7 million -2%	\$10.9 million \$2.5 million	15,691 -10%	18,634 -26%	167 5.4	418 -10%	Prime Healthcare Services	Richard M. Rowe CEO (714) 537-5160/(714) 741-3370	
20 (20)	CHOC at Providence Mission Hospital 27700 Medical Center Road, fifth floor Mission Viejo 92691-6426 Website: choc.org/ccmh		\$60.7 million -17%	\$12.1 million \$15.7 million	7,071 -12%	13,655 -15%	54 5.7	155 -5%	Children's Healthcare of California	Kimberly C. Cripe CEO/president (949) 347-8400	
21 (21)	Huntington Beach Hospital 17772 Beach Blvd. Huntington Beach 92647-6819 Website: hbhospital.org		\$58.1 million 5%	\$2 million (\$371,434)	21,287 -6%	16,759 -12%	131 7.7	438 -13%	Prime Healthcare Services	Richard M. Rowe CEO (714) 843-5000/(714) 843-5038	
22 (22)	South Coast Global Medical Center 2701 S. Bristol St. Santa Ana 92704-6201 Website: southcoastglobalmedicalcenter.com Email: scgmc@kpchealth.com		\$49.7 million -9%	(\$12.3 million) (\$5.9 million)	27,483 -13%	15,824 -14%	178 9.5	368 -8%	KPC Healthcare Inc.	Jamie Yoo CEO (714) 754-5454/(714) 754-5538	
23 (24)	La Palma Intercommunity Hospital 7901 Walker St. La Palma 90623-1764 Website: lapalmaintercommunityhospital.com Email: lpinfo@primehealthcare.com		\$47.6 million 4%	\$3.8 million (\$1.1 million)	12,651 4%	12,736 -10%	138 5	408 13%	Prime Healthcare Services	Ayman Mousa CEO (714) 670-7400/(714) 229-6813	
24 (23)	Chapman Global Medical Center 2601 E. Chapman Ave. Orange 92869-3296 Website: chapmanglobalmedicalcenter.com Email: cgm@kpchealth.com		\$47.5 million 2%	(\$7.3 million) (\$1.8 million)	20,034 -3%	9,216 -12%	114 9.7	287 1%	KPC Healthcare Inc.	Ada Yeh interim CEO (714) 633-0011/(714) 532-4345	

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